

# ShipBuilding

industry

SBI VOL. 7 ISSUE 6 | 2013

EDITOR'S PICKS  
PAINT SYSTEMS & COATINGS



## Construction Vessels

Kleven's Offshore Assets

## Dredging Efficiency

Uljanik Builds for Jan De Nul

## Oceanex Connaigra

FSG'S CANADIAN CONRO



## Accomplishments of Peers

RECOGNITION. IT'S A FUNDAMENTAL HUMAN NEED. IT'S NOT WHAT DRIVES US TO EXCEL, BUT IT MAKES OUR accomplishments all the more sweet. Whether it's the Academy Awards, the Nobel Prize or the Pulitzers, professionals of all walks of life gather annually to recognize the accomplishments of peers. In that spirit, each year the Dutch Maritime Awards Foundation announces nominations for distinguished achievement awards for individuals and companies, organisations and institutions. The Maritime Awards Gala is regarded as a precise seismograph of economic trends in the Dutch maritime sector. It's an important event on the calendar – these are the people shaping the maritime future. But while showcasing this country's marine technology, the question always is: Who gets the award – the big fish in the small pond, or the Dutch innovators changing the global industry?



On the night of 31 October, a record-breaking number of more than 900 professionals from all the Dutch maritime industries gathered for the 8th edition of the Maritime Awards Gala at the Bread Factory in Rijswijk. The annual glamour & glitter gala mixes business with wining and dining. The great innovations on show play a huge part in the Dutch maritime industrial development. A night such as this showcases the incredibly dynamic community of passionate and engaged professionals working to provide innovative solutions and inventions as well as the competitiveness and innovative spirit of the Dutch maritime sector.

Due to innovation and close collaboration the Dutch maritime industry is still able to maintain a competitive edge despite facing harsh economic times. This year's winners were inspiring examples of that innovation and proof of the added value of the Dutch maritime cluster.

Last but not least, season's greetings on behalf of the Yellow & Finch team: May a peaceful time inspire you to pursue creative business and imagine initiatives for the challenging times ahead.

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## On the Cover

The Olympic Ares sailing in Norway's brisk and beautiful Geiranger Fjord. Built at Kleven shipyard for Olympic Shipping, the Multifunctional Subsea Support & Construction vessel of the popular MT6022 MkII design will enter a charter for Bibby Offshore in early 2014. Read more on pg 14.





SBI's Tom Scott



Yellow &amp; Finch CEO Charles van den Oosterkamp (centre) and CCO Marco Geels (right) with Europort Exhibition Manager, Raymond Siliakus.

## PEOPLE POWER

**Europort 2013** is over for another two years. Exhibition Manager **Raymond Siliakus** had a busy week, "but it has also been rewarding to see the planning and effort put into Europort 2013 coming to fruition." Here are my impressions from the busiest networking week in the calendar.

"Europe's marine industry faces a clear shortage of engineers, designers and managers," said Chairman of the **European Ships & Maritime Equipment Association** **Govert Hamers** at the opening ceremony. "One of the ironies of our sector today is that we continue to hear a lot about job losses in times of recession, but the fact is that this industry cannot find the people to do the jobs available." That's the key issue for a successful business: finding professional and committed personnel – and keeping them.

After receiving yet another SRSV contract from **Rederij Groen**, Director of **Damen's Maaskant Shipyards** **Frits van Dongen** spoke to me proudly about his staff, "we don't just have workers, we have craftsmen." Clearly the team in Stellendam knows how to deliver the goods. For this latest contract they will be working closely with **Imtech Marine** – Managing Director **André Meijer** informed me that they will be supplying all the navigation and communications equipment.

The trend continued when I chatted with **Nico van Leeuwen**, General Manager at **Aage Hempel Marine Electronics**. After opening three new Dutch offices the company is experiencing a healthy growth of sales. It looks like their sales and service personnel are doing a good job, too.

**Ekrem Selah**, Director of the **Selah Shipyard** in Turkey believes his main asset is the team helping put the yard into a leading position. **TrustLube** also caught my eye at Europort. Founded by CEO **Chiel van Daelen**, this Dutch company has not only just celebrated its tenth anniversary but earlier last month opened its Singapore offices. All this with a loyal team of just 20 engineers, project managers and fitters.

So, are we agreed that in our business, people matter? Then allow me to mention a valuable source of networking information – **Yellow & Finch's Maritime Services Directory**, now in its seventh year. During Europort, Yellow & Finch Publishers CEO **Charles van den Oosterkamp** presented this year's edition to Exhibition Manager **Raymond Siliakus**. The **Maritime Services Directory** is a trend tracker, annual

news review and industry forecaster combined into one easy-to-manage edition. Mr van den Oosterkamp concludes, "The **Maritime Services Directory** is the must-have publication for any business professional wanting to learn more about the industry."

Enough said.



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*The key issue: finding professional and committed personnel – and keeping them.*